



# APPLICATION FORM TO EXHIBIT ON THE MARINA

Complete this form in full – AND DATE IT

By submitting this form, the Exhibitor applies to Southampton International Boat Show Limited, Company no: 1247541 ("the Organiser") to take space and facilities at the PSP Southampton Boat Show 2010, subject to the terms and conditions of this application form, the PSP Southampton Boat Show 2010 Terms and Conditions including Stand Design Rules & Regulations, the Submissions Guidance (available at [www.nationalboatshows.com/eventsales](http://www.nationalboatshows.com/eventsales)), the Rate Card and the terms of the Confirmation of Space Letter. A legally binding agreement is created when the Confirmation of Space Letter is issued.

**NO APPLICATION WILL BE ACCEPTED WITHOUT A DEPOSIT.** Please make cheques payable to: - Southampton International Boat Show Ltd.

‘EXHIBITOR’ (COMPANY NAME)	COMPANY NO.:
OF	EXHIBITOR'S FULL ADDRESS
TRADING NAME:	(IF DIFFERENT FROM COMPANY NAME)
CONTACT NAME:	TELEPHONE:
EMAIL / WEBSITE:	

## BERTHS REQUIRED

Make of craft	Description (Motor, Sailer, Cruiser, etc.)	Length Overall (inc. Sterndrive, Bowsprit, etc.)	Beam (Metres)	TOTAL LOA x BEAM	Draft (Metres)	Height - Bottom keel to top structure mast (Metres)	Total Weight (Kilos)	Country of Origin	Please specify Manufacturer, Sole UK Agent	Are you Demonstrating?
										Y/N
										Y/N
										Y/N

If you require extra berths please see overleaf.



<b>TO CALCULATE DEPOSIT DUE</b>	<b>TOTAL METREAGE ALL BERTHS 2010</b>	<b>M</b>	<b>@ £181.76 PER M<sup>2</sup></b>	<b>£</b>
<b>EARLY COMMITMENT DISCOUNT</b>	A: Less BMF discount if applicable (see BMF discount entitlement card) %			<b>£</b>
<b>Pay on this schedule to benefit</b>	B: Cost of berth after BMF discount excluding VAT			<b>£</b>
<b>PAYMENT GATES**</b>	C: Less Early Commitment Discount if applicable (5%)**			<b>£</b>
<b>10% no later than 26th Feb 2010</b>	D: Total berth cost including all discounts			<b>£</b>
<b>40% no later than 28th May 2010</b>	10% of berth cost			<b>£</b>
<b>50% no later than 30th July 2010</b>	PLUS VAT at 17.5%*			<b>£</b>
	Total payment required with application			<b>£</b>

\*Current VAT rate at time of going to press - subject to change. A VAT invoice will be issued when payment is received.

<b>Signed for and on behalf of exhibitor:</b>	
Signature:	Date:
Please print name in block capitals:	Job Title:

### RETAIN A COPY FOR YOUR RECORDS AND RETURN TO:

Southampton International Boat Show Ltd., Marine House, Thorpe Lea Road, Egham, Surrey TW20 8BF. Tel: 01784 223616 Fax: 01784 439678  
 Bankers: Lloyds TSB PLC, 215 High Street, Hounslow, Middlesex TW3 1DN Sort Code 30-94-42 A/c No 01159942 Southampton International Boat Show Ltd.  
 For payment by credit card please contact the Accounts Department on Tel: +44(0)1784 223632.

<b>NOTES TO SALES TEAM</b>
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